



Attitash Mountain Villager

Spring / Summer 2012

SEASONAL UPDATE FROM THE FRONT DESK

Owner Website If you haven't had a chance to check out your Owner web site at www.AMVvo.org do not wait any longer. We have pictures of updates around the resort, and information about activities happening at the resort during your week. There is also a link to our secure online site where you can pay your annual fees, a page where you can download our vacation ownership rental policies for those of you wishing to place your unit into our rental program, and so much more. This page is for you, so if you have something you would like to see on it please contact Susan Dionne, Hospitality Manager at: SusanDionne@AttitashMtVillage.com.

We Are On FACEBOOK Visit www.AttitashMtVillage.com, then click on the Facebook link to become a Facebook Fan, or you can read our Blog. Keep up to date and be informed of any upcoming activities or special Facebook ONLY deals we are offering!

Activities Program We are very excited for Spring Activities! We are still in the process of planning out the activities but anticipate having movie nights, game night, BBQs, craft hours, and many other exciting activities. If you have any ideas for activities please contact Assistant Front Office Manager, Patrick Konvicka, at patrickkonvicka@attitashmtvillage.com.

Resort Facilities The resort has now installed an Onity Lock on our Indoor Pool. This security feature keeps non-guests from using the facilities, and also means you'll need to have an electronic key to gain access to this amenity. If you received keys, please remember to always bring them with you when you're using the pool. If you did not receive keys please stop by the Front Desk to pick one up. Our pool towels are also now located at the Front Desk. If you need a towel to use the pool, please stop by and see us at the Front Desk.

Release Your Unit for Rent Don't forget the resort has a rental program. If your plans change, and you can't use your week, or any portion of it, we can rent it for you. The earlier you release your unit for rent, the better your chances of rental, but we'll take those last minute nights as well.

Just like you, our rental guests plan their vacations far in advance especially during our peak summer seasons, winter weekends, and school vacation weeks. If you own a unit during these times and are releasing it for rent please let us know as soon as possible.

In order to place your week into the rental program, we need to have a signed rental contract on file. A copy of this can be found on your owner web page at AMVvo.org. Or direct your request to Donna Tiedeman at Tiedeman@AttitashMtVillage.com or 603-374-6500 x1156 and we will email one to you.

Value Season Getaways Spring is a great time to come visit the White Mountains. Although some of the many summer tourist attractions are not yet open, the weather is nice and warm and the outdoors are always open! There are many great hiking and biking trails as well as scenic drives throughout the valley and surrounding areas. Also, many of the local restaurants offer special deals since it is a quieter time. We also offer special deals and discounts for our owners during these times. Please call our Reservations Office at 1-800-862-1600 for details and to book!



Let Us Serve You Better The Front Desk at Attitash Mountain Village is staffed 24 hours a day, 7 days a week. We will do everything we can to answer your

questions for you and make your stay a pleasant one.

Would you like to confirm your reservation, get a description of your unit, or release your unit for rent? Contact our Front Desk at 603-374-6500 ext. 0.

Information on arrival dates can be found on your owner web page at www.AMVvo.org/Calendars.htm, and don't forget - if you are having guests use your unit, or your guests will be arriving first, email us their names at:

tiedeman@attitashmtvillage.com, or fax to 603-374-6509. We are only authorized to check in the owners on file without prior arrangements.

!!!\$300 REWARD!!!

If you have a friend or relative who may be interested in the same vacation ownership value as you, please make arrangements for us to invite them to a free 2 night getaway! We are continuing the policy where we will credit you \$300 for each referral you send to us who purchases. To date, there have been hundreds of owners to receive the \$300 credit!

We will continue to contact all your referrals and offer them the **FREE WEEKEND** to visit your award winning resort, and if they purchase, you will receive a **\$300.00 credit towards your next annual fee!**

For more information go online at www.AMVvo.org and click

on the "Friends & Family Referral Program" link under the Owner Links section.

Please remember we will treat your friends with the utmost courtesy, and respect as we offer them the opportunity to get involved. Of course they would not be under any obligation to purchase.

We thank you for your support, and hope you are as excited about your vacation ownership as we are!

For more information about this special offer call Jennifer at 1-800-410-7440.

SPECIAL NOTE FOR RCI WEEKS OWNERS

RCI offers a wide range of options for when you can plan your vacation and thousands of destinations to choose from. We just want to remind you that when planning vacations for future years you need to be current on your Annual Fees.

Additionally, you will need to be current on your Annual Fee for an Internal Exchange at your home resort or at our sister resort. Reminder notices will be sent out if your account is past due, but

failure to pay the Annual Fee may result in loss of the use of the unit for the exchange period.

If a vacation owner is chronically late on their annual fee payments, we reserve the right to require prepayment, prior to an approved space banking for current or future years.

For more information please contact Donna Tiedeman at 603-374-6500 x 1156 or email Tiedeman@AttitashMtVillage.com

VACATION OWNERSHIP OPTIONS—RESALE AND TRANSFERS

Whether traveling the world using RCI or enjoying the Mount Washington Valley each year, many of you have enjoyed your Vacation Ownership for over 25 years. By now, most of you have found additional value and flexibility by converting to RCI POINTS, purchasing additional weeks, or upgrading to our new Gold Crown inventory in the Suites at Attitash Mountain Village Resort.

As time marches on, our needs can change, and many owners have transferred their ownership to the next generation, or sold

to a friend. Although we do not offer a formal resale program, we are available to help you negotiate this transition. Based on availability, we can even offer **free accommodations to your potential buyer** so they can take a closer look at the resort. If your potential buyer desires a different week or unit than what you own, often we can offer an attractive option where they acquire your ownership, and upgrade to what they desire. Please call the vacation ownership office for more information at 603-374-6515.

DID YOU KNOW?

Did you know that you are able to access your loan information for your vacation ownership account via the internet? Visit AMVvo.org and click on the Concord Loan Servicing link. It will take you to www.myaccountinfo.com. For a first-time user:

1. Enter your Account #
2. Owner name (looking for the first owner listed on the account)

3. Address
4. Choose a password.

Once your account is set up, you can access your information by entering your Account # and password. See your history, make payments, and get payoff figures.

It's as easy as that.

FREQUENTLY USED NUMBERS

Reservations 800.862.1600	Front Desk 603.374.6500
Vacation Ownership 603.374.6515	Accounting (Mon-Fri) 603.356.6321 press 6

Fax 603.374.6509	Fees Pay Line 866.333.7729	OnLine Payments www.AMVvo.org
RCI Points 877.968.7476	Owner/RCI Coordinator Donna Tiedeman: 603.374.6500 x1156	
RCI (inside US) 888.743.8594	RCI (Canada) 800.565.3212	

Attitash Mountain Villager

Joseph L. Berry.....Developer
Dick Schwalbenberg.....Chief Operating Officer
Susan Dionne.....Hospitality Manager
Jason Robinson.....Director of Marketing & Communications

Owner Website: www.AMVvo.org

The ATTITASH MOUNTAIN VILLAGER is published under the auspices of Attitash Mountain Village, Bartlett, NH 603.374.6500. Copyright 2011 by Attitash Mountain Service Company. All rights reserved. Not to be reproduced in whole or in part without publisher's written permission. Third class postage paid at North Conway, NH. POSTMASTER: Send address changes to Attitash Mountain Village, PO Box 358, Bartlett, NH 03812.

NEW CONSTRUCTION—STONEY BROOK

Attitash Mountain Village is pleased to announce our next phase of development. Even during the recent difficult economic times, the value of Vacation Ownership continues to resonate, and we expect 2012 to be our 3rd year in a row with increased sales.

Located on the Western edge of the resort, right on the Stoney Brook, our newly designed Stoney Brook Lodge is the next step in our efforts to serve our owners and guests.

Recognizing the demand for purpose-built, upscale, larger units, we have designed a traditional 2 bedroom unit all on one level. These Gold Crown units feature all the luxury discerning travelers have come to expect, in a unit that will accommodate the whole extended family. We even have a sleep 4 private



studio that can connect to the 2 bedroom unit, creating a 3 bedroom, sleep 12 unit with a traditional living room, dining room, and screened porch. All on the same level!

We have begun pre-sales to owners and expect to release this for sale to the public in June. Occupancy is expected in June as well. There are just 4 units in the new Stoney Brook Lodge, so if you might be interested please contact us soon. Floor plans are now available, and showings will begin soon.

For more information about ownership opportunities at Stoney Brook contact Jim We-

ber via email at amvjweber@gmail.com, or call 603-374-6515 x1181.

POINTS ENHANCEMENT PROGRAM (PEP)

Are you coming to our Valley multiple times per year?

If so, you should consider our newest high value product available to Attitash Mountain Village owners in good standing called Product Enhancement Program (PEP).

Here's how it works:

-You purchase an additional discounted week during one of our quieter seasons. Usually this would require **no additional down payment, and be very affordable.**

-As long as you are a member of RCI, you receive the RCI Points value to use at any resort any time. You can even combine these points with your other points, or family member's points for that special exchange!

-You have access to up to **14 EXTRA NIGHTS** at either Attitash Mountain Village, or your sister resort, the Eastern Slope

Inn every year. These extra nights can be used during any of the 17 weeks of "value season" (Spring and Fall). These extra nights would be in a unit similar to what you purchased.

-You can use these extra nights in increments of 1 – 10 nights, and the only additional cost would be simply a "host fee" of \$29-\$65 per stay. (Not per night!)

This is a limited time promotion available to owners, and can be ended without notice.

We are available to answer any questions; many prime week owners have found this to be the perfect complement to their vacation portfolio.

For more information contact Jim Weber via email at amvjweber@gmail.com, or call 603-374-6515 x1181.

GREEN TRAVEL TIPS

At Attitash Mountain Village we are striving to reduce energy consumption. This not only leaves a smaller environmental footprint, but saves money as well.

Many of us practice sustainability in our homes and workplaces. Here are a few tips for traveling sustainably:

BEFORE YOU LEAVE HOME

Turn the water heater to the lowest setting. Unplug appliances and electronics to avoid energy leakage (TV's and cable boxes use energy even when off). Turn off air conditioning or reduce heat to low setting. If traveling by air, use electronic tickets for less paper waste (also, paper tickets may have a replacement cost if lost).

WHILE TRAVELING

Use public transportation when available. While traveling, turn the engine off for a few minutes when stopping (idling uses energy and adds to pollution).

AT THE RESORT

Remember not to let the car idle so others don't breathe the exhaust. Use the resort recycling facilities. Don't forget to turn off lights and appliances as well as turn down heat and turn off air conditioning when you leave your room.

If you have any other green travel tips, please let us know. You can leave a comment on our Facebook page, or email Gil at GHarris@EasternSlopeInn.com.

Attitash Mountain Village
PO Box 826
North Conway, NH 03860

RCI POINTS RESERVATION WINDOWS

- **Home Week*** ▶▶ 13-12 months prior to check in
- Home Resort ▶▶ 12-11 months prior to check in
- Home Resort Group ▶▶ 11-10 months prior to check in
- **Standard Reservation 10 months** ▶▶ Check in

*Reminder: You begin each year with points and must reserve your unit for your week. There is no fee for this, and you can turn it back in for full point value up to 120 days before check-in. **Remember if you don't reserve your unit during your 13 -12 month home week priority period, it becomes available for others to reserve.** You can contact RCI to reserve your home week usage at www.RCI.com or 877-968-7476. The resort will no longer be mailing out the yellow reminder cards. Please contact us with your current email address so we can continue to remind you to reserve your unit. Please email Donna Tiedeman: Tiedman@AttitashMtVillage.com.

If you are not sure if you are going to use your week/unit, we advise you to reserve your week at your home resort during your home week reservation window for the next year. You can always turn it back to RCI for full point value up to 120 days prior to the start of your vacation week. **Questions on how RCI Points work? Call Jim Terry at 603-374-6515 Friday to Monday.**

!!!FREE!!!—VISIT THE EASTERN SLOPE INN RESORT—!!!FREE!!!

If you have not already, you are still eligible to spend a **FREE WEEKEND** in a Studio Condominium at **THE EASTERN SLOPE INN**, your sister resort located right in North Conway Village.

Enjoy a fun getaway at our in-town location. This award winning property is adjacent to North Conway Country Club, and all the interesting shops and eateries in North Conway. We also have a beautiful pool complex, brand new health club and we promise to provide you with a relaxing weekend away.

From now through June 14th we are offering a totally **FREE TWO NIGHT STAY** for Attitash Mountain Village owners to visit and learn more about the Eastern Slope Inn, along with an informative update on your ownership at Attitash.

There are a limited number of **STUDIO** units available for this **FREE** promotion, and historically they fill up quickly, so please don't delay. **Call Jen at 1-800-410-7440**, and mention code #NLS12. Upgrade to a One Bedroom unit for only \$35.00 per night or a Two Bedroom for only \$75.00 per night.

If you have not taken advantage of this fun promotion....NOW could be your last chance!

We will review exchange windows, RCI enhancements, and even spend time on RCI.com with you, if you wish. The only requirement is that, along with your spouse, or significant other, you attend a brief resort exchange orientation and property tour. The entire meeting should only take an hour or so.

Both resorts offer owners the ability to gain access to the RCI points program and many of you have already taken advantage of the flexibility of using weekend stays throughout the year. You also have the opportunity to move your ownership to either resort, upgrade to the **GOLD CROWN SUITES**, or even change your week of ownership.

** You are eligible for this promotion as long as you are an Owner who: 1) is current on all fees, 2) does not already own at both resorts, and 3) has not participated in this promotion before. **Call Jen at 1-800-410-7440.**